



Tom Nastos
President, Women's Fashion
UBM Americas

Tom Nastos is currently President of the Women's Fashion division of UBM Americas, the largest business-to-business events and trade show organizer in the United States. In his current role Tom has demonstrated the unique ability to integrate over 30 years fashion industry experience, presence and relationships into the B2B events business.

Throughout his career, Tom has developed and demonstrated extensive executive skills in C-level positions including organizational change and development, sales growth and management, marketing, manufacturing and operations. In over 25 years in senior management roles, Tom's strategic vision, brand development and operational excellence helped him successfully create, grow and sell multiple companies in the fashion industry to both public markets and private equity investors.

Tom was a private entrepreneur in the fashion industry prior to joining UBM. As the Founder and CEO of Endurance LLC, a manufacturer and distributor of apparel and footwear, he secured licensing deals with renowned brands, including Rocawear, Ecko, Pro Keds, Joseph Abboud, Paper Denim & Cloth, and more. Over a 20-year period, the companies Tom owned produced over \$2 billion in sales.

In 2007 Forstmann Little LLC acquired the fashion trade show company ENK International, and Tom was appointed President/CEO of ENK in 2009. He successfully guided the company through the recession and positioned it for sale to Advanstar Global in 2012. Tom continued in his role as CEO with Advanstar and was a member of the senior management team that organized the sale of Advanstar to UBM plc.

Tom is a member of the Fashion Institute of Technology (FIT) Foundation Board and a founding member and Chairman of the Cornell Institute of Fashion and Fiber Innovation (CIFI). Additionally, he is a past member of the Cornell University Dean's Advisory Board and the ENK Board of Directors (under Forstmann, Little & Co.) and past Chairman of the Audit Committee. Tom also serves as an Adjunct Professor of Supply Chain Management at FIT, where he also received the Marvin Feldman Award.