2019 IMPACT REPORT

Delivering Good
HELPING KIDS AND FAMILIES
Dear Friends of Delivering Good,

As we look back on 2019, we see a year when Delivering Good looked forward.

With the approach of our 35th anniversary as an organization, Delivering Good’s leadership undertook a year-long study of our work to date, and our aims, goals, and directions for the future. What resulted was Vision 2025, a comprehensive statement of our role and purpose in the charitable landscape. At its heart is a simple but profound ethos: that Delivering Good exists to improve the lives of the children, families, and individuals we serve; to bring together the worlds of business, charity, and philanthropically-minded men and women for a common cause; and to build a more equitable world, where every person can overcome adversity and reach their full potential.

Already in 2019, we have lived out these pillars of our future in our actions and initiatives. We have seen it happen through our impact to individuals, like the quarter of a million children who received toys and games through our Toys Across America program, for which we partnered with The Toy Foundation to provide nearly 400,000 gifts for the holidays and throughout the year, providing a source of hope and happiness for those living without.

We continue to see it in our strategic, flexible response to natural disasters across the globe, such as the damage wrought by Hurricane Dorian in the Bahamas, where Delivering Good was on the scene to help repair, rebuild, and recover from the pain inflicted on families across the islands.

We see it in our partnerships with more than 800 local charities across the United States, and in our purpose-driven relationships with major national businesses – for instance, American Eagle Outfitters, with whom we mounted a major, $1 million-plus campaign to bring immediate, lasting, tangible relief to homeless and disadvantaged youth.

We see it in the scope and diversity of our leadership, as our Board of Directors welcomed new members drawn from a wide range of businesses and life experiences, including Vince Adams, Stacy Berns, Vince Dell’Osa, Todd Everett, Eliot Rosenfield, Hebe Schecter. As we thank those whose leadership has come before, we know that the future of this organization is in safe and capable hands.

Above all, we see it in our willingness and readiness to adapt, evolve, and reimagine our place in the charitable world for the next 35 years and beyond. This was a year of looking forward, and if there is one thing we know, it’s that there is still much more to look forward to. And we know that together, Delivering Good will continue to be a leading force for effective, dependable aid for those in need no matter what the future holds.

Sincerely.

Andrea Weiss   Lisa Gurwitch
Chair    President & CEO
Board of Directors  Delivering Good

Our Mission

The mission of Delivering Good is to unite retailers, manufacturers, foundations and individuals to provide people impacted by poverty and tragedy with new merchandise, effectively distributed through a network of agency partners to offer hope, dignity and self-esteem to at-risk children, families and individuals.

Our Vision

A more equitable world in which children, adults and families facing economic, medical, social, and environmental challenges have the useful items that they need and value, including clothing, home goods, toys, furniture, shoes, books and other consumer products, to overcome adversity and help reach their full potential.
The Delivering Good network of community partners consists of over 800 local 501(c)3 nonprofits and government partners, receiving donations of new product to help improve the lives of kids, adults, and families. We have community partners in all 50 states, Canada, Puerto Rico and others that distribute donations around the world. The key role that our community partners played in 2019 was the distribution of donated new merchandise.

- In 2019, Delivering Good supported 192 community partners worldwide.
- These community partners distributed over 11 million units of new product to people challenged by poverty and disaster.
- The total value of the new product donations in 2019 was $135,859,880.

New product donations include clothing, shoes, books, educational materials, coats, uniforms, home goods, juvenile products, toys, furniture, and a variety of other necessary items that empower recipients to build stable and sustainable lives. Our community partners do the important work of managing their needs and helping them become self-sustaining.

In the spring of 2019, the City of Orlando dedicated April 24th as "Delivering Good Day," as we visited long-standing community partners The Mustard Seed of Central Florida and A Gift for Teaching. The trip also included a reception attended by The Edyth Bush Charitable Foundation and leaders in the fashion, philanthropy, finance and hospitality industries to celebrate our collaborative impact in the Orlando community.

The donations from Delivering Good can truly make an impact in people’s lives, as noted in these testimonials from clients served by our community partners:

Sisters Helping Sisters in Need, Florida
"I lost my job and didn’t have a coat to wear while looking for another job. Dr. Haynes heard about me and surprised me with this coat."

Solid as a Rock Foundation, Oregon
“When I heard about the clothes giveaway, I just figured I would stop by and get a couple of clothes for the kiddos, but I didn’t realize that they would be brand new clothes. I just broke down into tears because I couldn’t believe it.”

Visions of the Minds, Inc., Georgia
“A week before Christmas, a young girl and her grandmother were in a terrible car accident that led to them cutting the girl’s 2 jackets off of her to conduct surgery. I am proud to say that we blessed this child with a brand new coat for the season. A child literally went from 2 coats to zero coats in 1 day, then for us to be able to give her what she had lost; it did more for her family than a thousand presents.”
Below is a listing of the agencies that received product donations from us in 2019. Community partner names listed with a star (★) are members of the Funded Agency Program. To learn more about our community partners, please CLICK HERE.

**Alabama**
New World Foundation - Greater Birmingham Ministries
New World Foundation - Heritage Foundation
Panola Outreach
The Second Beginning
Volunteers of America, Southwest

**Arizona**
Arizona Helping Hands, Inc. ★
Crossroads Mission
National Odd Shoe Exchange

**Arkansas**
NW Arkansas Children’s Shelter

**California**
Arc of Butte County
Baby2Baby ★
Bay Area Women’s & Children’s Center
Bloom Marin
Central City Neighborhood Partners
Every Child’s Dream Foundation
Garden Grove Samoan Assembly of God
HealthRIGHT 360
Heart of Compassion
Kidango, Inc.
Los Angeles Mission
On Your Feet, Inc.
Santa Claus, Inc. of Greater San Bernardino ★
Shelter Partnership ★
The Sharing Shelf
Together We Rise
Under The Bridges and On The Streets
Working Wardrobes Career Center

**Colorado**
Denver Health Foundation ★

**Connecticut**
A Drop-In Community Learning and Resource Center, Inc.
Iglesia Pentecostal Ebenezer

**Delaware**
Child Inc.
Clothing Our Kids

**Florida**
A Gift for Teaching
Chapman Partnership
Children’s Home Society - Pensacola
Community Hope Center, Inc.
Devereux Florida - Orlando

**Illinois**
Casa Central
Daughters of Destiny Ministries
Hope Charities, Inc. ★
Invincible Kids Accepting Nothing Negative
Pilsen Wellness Center, Inc.

**Indiana**
American Rescue Mission
Family Focus Englewood
Farm Share
Harvest Time International
Mustard Seed of Central Florida
Salvadoran American Humanitarian Foundation
Second Harvest Food Bank of Central Florida
The Giving Closet Project, Inc.
True Tabernacle of Jesus Christ Ministries

**Iowa**
Families Helping Families of Iowa

**Kansas**
Office of the Homeless Liaison/Kansas City, Kansas Public Schools

**Kentucky**
Emmanuel Mission

**Louisiana**
New Orleans Women’s Shelter
Second Harvest Food Bank of Northwest Louisiana

**Maine**
Aid for Kids ★
My Place Teen Center, Inc.

**Maryland**
For the Girls, Inc.
John Hopkins Center for American Indian Health
National Center for Children and Families ★

**Massachusetts**
Bridge Over Troubled Waters, Inc.
Family and Community Resources, Inc.
HOPE Worldwide Pioneer Valley Chapter
Jewish Family Service of MetroWest ★
Project New Hope

**Michigan**
Nexus Detroit
Rahma Relief Foundation
Variety, The Children’s Charity ★

**Minnesota**
Semccac, Inc.

**Mississippi**
Christian Fellowship Outreach Mission

**Missouri**
H.E.R.O.E.S. Core
Leap of Faith Church
Operation Shower

**Montana**
Boys & Girls Clubs of Yellowstone County

**Nebraska**
Boys Town

**New Hampshire**
Friends of Forgotten Children

**New Jersey**
American Red Cross
Community Food Bank of New Jersey
Covenant House - NJ
CUMAC/ECHO, Inc.
Destiny Outreach Center, Inc.
Misameach
Newark Bethel Assembly
One Simple Wish
Secaucus Emergency Fund
Secaucus Municipal Center
Seventh Day Adventist Church St. Joseph Healthcare System, Inc.

**New Mexico**
Aid for Kids ★

**New York**
For the Girls, Inc.
John Hopkins Center for American Indian Health

**Ohio**
American Rescue Mission
Family Focus Englewood
Farm Share
Harvest Time International
Mustard Seed of Central Florida
Salvadoran American Humanitarian Foundation
Second Harvest Food Bank of Central Florida
The Giving Closet Project, Inc.
True Tabernacle of Jesus Christ Ministries
2019 Community Partners

New York
Acacia Network Housing, Inc.
Antioch Outreach Ministries
Arab-American Family Support Center
Bed Stuy Campaign Against Hunger
Bethany United Methodist Church
Bottomless Closet
Caribbean American Center of New York
Cherry Kids
Children of Promise NYC
Dorot
Good+ Foundation
Grace Outreach
Holy Apostles Soup Kitchen
Hope NYC
Hour Children
Island Harvest
Judy’s Place (formerly C.A.D.V.)
Let Elmira Live
Liberation and Healing Pentecostal Church
Materials for the Arts
Metro World Child
Millennium Sisters, Inc.
New Alternatives for Children
New Hope Pentecostal Church of Jesus Christ Inc.
New Life Community Development Corporation
Northside Center for Child Development
NSA At Mount Vernon
One Brooklyn Fund, Inc.
Osborne Association - Brooklyn P.E.A.C.E., Inc.
Portfolio Resident Services
Project Hope Charities, Inc.
Race Track Chaplaincy of America NY Division
Richard M. Brodsky Foundation
Rising Ground
River Fund
Silent Cry Inc
The Door - A Center of Alternatives, Inc.
The New World Foundation ★
The Sharing Shelf c/o Family Services of Westchester
Urban Health Plan ★
WIN
WNY Shares/Teachers Desk
Women of Substance
Yadestry Treasure Chest

Oregon
Solid As A Rock ★
Pennsylvania
Beverly’s Birthdays ★
Braddock Redux/Free Store ★
Gaudenzia, Inc.
Hands in Service
Mitzvah Circle Foundation ★
Operation Homefront - Delaware/ Pennsylvania
World Vision
Rhode Island
A Wish Come True
Children’s Friend
North Star Foundation, Inc. ★
Rhode Island Donation Exchange
South Carolina
Junior League of Columbia, Inc.
Let’s Help the Children of Tomorrow
South Dakota
Youth & Family Services
Tennessee
Indian Ministries of North America, Inc.
Operation Compassion
Read 20
Texas
Change Happens!
Children’s Hunger Fund
Hope Supply Co. ★
Houston Women’s Center
Rainbow Days, Inc.
Time of Refreshing Praise and Worship
Utah
Kids World

About the Funded Agency Program
Delivering Good’s Funded Agency Program allows our community partners to make a bigger impact on the communities they serve. To participate in the program, community partners provide Delivering Good with a grant, which ensures they receive no less than $150,000 worth of product over a twelve-month period. Additional benefits of the Funded Agency Program include first priority for product donations as they become available, 15:1 match on $10,000 grants, 20:1 match on $20,000 grants and above, as well as the opportunity to partner with Delivering Good on important distributions and proactive procurement of product donations. To learn more, CLICK HERE.
Over 400 people attended Delivering Good’s Women of Inspiration Luncheon on June 12, 2019 in New York City, and raised more than $450,000 to support the charity’s programs of providing new apparel and home products to people challenged by poverty and disaster. The luncheon celebrated the following exceptional women: Lece Lohr, then-President of the tween girls’ retailer Justice; Maria Montaño, President/Chief Executive Officer of Gerber Childrenswear LLC and a special tribute to the legacy of Edyth Bush and The Edyth Bush Charitable Foundation. Our keynote speaker was Jennifer Dulski, author of Purposeful: Are You a Manager ... Or a Movement Starter?

On November 6, 2019, Delivering Good hosted our Annual Gala at New York City’s Ziegfeld Ballroom and raised over $1.4 million dollars for our mission. Honorees were RoseMarie Bravo, OBE, Former CEO of Burberry, for the Lifetime Achievement Award; Daniel Milberg, President, Milberg Factors, Inc., received the Vanguard Award; Shinola received the Company of Change Award; and the American Apparel & Footwear Association and Isaac Ash of United Legwear & Apparel Co. accepted the Delivering Good Impact Award on behalf of the One Million Pairs of Socks Campaign. Ken Downing, Chief Creative Officer of Triple Five Group, served as the evening’s emcee.

In 2019, Delivering Good launched our Associate Council. This team of talented, midcareer individuals from the retail, fashion and related industries provide us with a group of motivated professionals who help shape our current programs and build our talent pool for future board members. The 2020 Associate Council participants include Javi Battle, Megan Berry, David Feiner, Shara Felix, Rebecca Goldberg, Danielle Jackson, Josh Kadden, Ryan Kim, Andrea Moore, Emma Postal, Emily Shulan, Katie Smith, Christina Tafaro and Jocelyn Thornton. The council chairs are Matt Kaden, Amber Mundinger and Emily Olah.

Delivering Good has been at the forefront of Purpose Marketing, engaging brands in meaningful action; we continued this work in 2019 by securing nearly $1,671,000 in these funds. Along with raising money to support our mission, these partnerships also increase Delivering Good’s visibility and recognition. Key brand partners included American Eagle Outfitters, whose point of sale program contributed $1.5 million to Delivering Good’s work during the year, as well as Ann Taylor, Burlington Stores, KIDBOX, and Wacoal.

2019 Financial Donor Highlights
Throughout 2019, Delivering Good has continued to grow and develop a variety of sources of financial support to function effectively for the future.

- Purpose marketing programs brought in $1,671,000.
- Luncheon and gala events raised $1,467,000.
- Fourteen foundations gave grants of $550,000.
- Funded agency grants provided $429,000.
- Individuals and corporations donated $266,000.
- Disaster fundraising topped $159,000.
- Employee giving programs raised $34,000.

On November 6, 2019, Delivering Good hosted our Annual Gala at New York City’s Ziegfeld Ballroom and raised over $1.4 million dollars for our mission. Honorees were RoseMarie Bravo, OBE, Former CEO of Burberry, for the Lifetime Achievement Award; Daniel Milberg, President, Milberg Factors, Inc., received the Vanguard Award; Shinola received the Company of Change Award; and the American Apparel & Footwear Association and Isaac Ash of United Legwear & Apparel Co. accepted the Delivering Good Impact Award on behalf of the One Million Pairs of Socks Campaign. Ken Downing, Chief Creative Officer of Triple Five Group, served as the evening’s emcee.

In 2019, Delivering Good launched our Associate Council. This team of talented, midcareer individuals from the retail, fashion and related industries provide us with a group of motivated professionals who help shape our current programs and build our talent pool for future board members. The 2020 Associate Council participants include Javi Battle, Megan Berry, David Feiner, Shara Felix, Rebecca Goldberg, Danielle Jackson, Josh Kadden, Ryan Kim, Andrea Moore, Emma Postal, Emily Shulan, Katie Smith, Christina Tafaro and Jocelyn Thornton. The council chairs are Matt Kaden, Amber Mundinger and Emily Olah.

Delivering Good has been at the forefront of Purpose Marketing, engaging brands in meaningful action; we continued this work in 2019 by securing nearly $1,671,000 in these funds. Along with raising money to support our mission, these partnerships also increase Delivering Good’s visibility and recognition. Key brand partners included American Eagle Outfitters, whose point of sale program contributed $1.5 million to Delivering Good’s work during the year, as well as Ann Taylor, Burlington Stores, KIDBOX, and Wacoal.
2019 Financial Donors

Monetary gifts and grants help support programs, logistics, coordination and freight costs. Since 1985, over $2 Billion of donated product has been distributed, serving the poor and disadvantaged worldwide. Delivering Good recognizes with gratitude the individuals, corporations, and funding organizations listed below that have generously donated to support our mission.

About the Loyalty Circle
Donor names listed with a heart (❤) are members of the Loyalty Circle and have supported the organization in 2019 for at least two consecutive years. To make a financial donation, please CLICK HERE; gifts of securities are also accepted. For questions regarding the Delivering Good Loyalty Circle, please call 646-362-9085 or email development@delivering-good.org.

About the Legacy Society
Donor names listed with a star (✪) are members of The Legacy Society. Legacy Society members are individuals and/or couples who have taken the following steps to provide for planned gifts to Delivering Good: informed Delivering Good of their plans to make a bequest through their will, living trust or estate plan; have designated in writing Delivering Good as a beneficiary of a retirement plan or life insurance policy; established a charitable gift annuity, charitable remainder trust or charitable lead trust; made a gift of paid-up or in-face life insurance policy with full ownership rights; made a gift of personal residence or farm with a retrained life estate; made certain other gifts that may be recognized.

$1,000,000 & Above
American Eagle Outfitters ❤
$100,000–$999,999
ascena retail group, inc. ❤
Tailored Brands ❤
The Countess Maira Charitable Foundation ❤
$75,000–$999,999
Burlington Stores, Inc. ❤
Edyth Bush Charitable Foundation ❤
$35,000–$74,999
Centric Brands ❤
Claude Worthington Benedum Foundation ❤
G-III Apparel Group ❤
Global Brands Group ❤
Kenneth Ohashi and Adam Freed ❤
Kamar ❤
Macy’s ❤
Milberg Factors, Inc. ❤
Schwab Charitable Fund ❤
Tharanco Group, Inc. ❤
The Estele Launder Companies Inc. ❤
The O Alliance ❤
The T.J.X. Foundation, Inc. ❤
The Toy Foundation ❤
$15,000–$34,999
Ann Taylor, Inc. ❤
Authentic Brands Group ❤
Barbara Stanton ❤
BHI USA ❤
Carol and Robert Ladipus ❤
CIT Commercial Services ❤
David Greenstein and Stacy Haase ❤
Delta Children ❤
Emser International, LLC ❤
$10,000–$14,999
Anonymous (1)
Alliance Bernstein L.P. ❤
Byer California ❤
Capital One ❤
Carole Hochman ❤
Elise P. van Buren Foundation ❤
Haddad Brands ❤
Henry Sutton ❤
Karen Bromley ✪
Keller Williams Realty International ❤
Kahn Lucas Lancaster, Inc. ❤
Kaltex America ❤
KIDBOX ❤
Kleinman Family Foundation ❤
Lisa Gurwitch ❤
Newmark Grubb Knight Frank ❤
Pryor Cashman, LLP ❤
PVH Corp. ❤
Ralph Lauren ❤
Ross Stores ❤
RSM US LLP ❤
Segal Family Foundation ❤
Skadden, Arps, Slate, Meagher & Flom ❤
T.E. Designs, Inc. /Six Lincoln LLC ❤
Tapestry ❤
The Beverly Foundation ❤
The Community Foundation of North Louisiana ❤
The DONEGER Group ❤
The Grayson Foundation ❤
The Joester Loria Group, LLC ❤
Thomas & Agnes Carvel Foundation ❤
Tiffany & Co. ❤
UBM/Informa ❤
United Legwear & Apparel Co. ❤
Wacoal America, Inc ❤
$5,000–$9,999
Anonymous (1)
1199/SEIU United Healthcare Workers ❤
Adam Beder ❤
Ashley Giordano ❤
Asprey / The Khaitani Foundation ❤
Babylor, Inc. ❤
Bessie Cai ❤
BNY Mellon Charitable Gift Fund ❤
The Box of Rain Foundation ❤
Brian Harper ❤
Carole Postal ❤
CBIZ MHM, LLC ❤
Cheryl Levesque ❤
Concorde Apparel, LLC ❤
Hansoll Textile Ltd. ❤
Israel Discount Bank of New York ❤
Itochu Prominent USA ❤
Jewish Communal Fund ❤
Jewish Federation of Metropolitan Chicago ❤
Jewish Foundation of Greensboro ❤
Jockey International, Inc. ❤
John and Laura Pomerantz ❤
Joseph Shamie ❤
Joshua Herendorf ❤
Kaltex ❤
Katherine Gold ❤
Kelly Cobb ❤
Lee Wattenberg ❤
Louis and Adele Shamie ❤
Mark and Gloria Leventus ❤
Marriott-Westin ❤
Matthew Waller ❤
Merit Tat International Ltd. ❤
Michael Goldberg ❤
Michael Setola ❤
Michele Horowitz ❤
Network for Good ❤
Pan Pacific Co. LTD ❤
Paula Bennett ❤
Proskauer ❤
Richard Darling ❤
Robert Kaplan ❤
Robert S. Kaplan Foundation ❤
RPT Realty ❤
Rubin Family Foundation ❤
Spotlight Licensing ❤
The Negri Foundation ❤
TrimFit, Inc. ❤
Turner Broadcasting System, Inc. ❤
Walmart ❤
Webster Bank ❤
Wells Fargo Capital Finance ❤
William Shutzer ❤
$3,000–$4,999
Anchin, Black & Anchin LLP ♥
Catalina Charitable Foundation
City National Bank
Donald Kent ♥
Donna Leonard
Edward Hertzman ♥
Fidelity Charitable Gift Fund ♥
Fieldpoint Private Bank & Trust ♥
Gary and Susan Simmons ♥ O
Jason Mostofsky
Kathleen and Taylor Gray
Kenneth Nisch
Lisa Friedman
Megan Berry
Michael Sacco ♥
Morris Dweck
Patti Hester
Sami Souid
Sills Cummins & Gross P.C.
Thomas Sharpe ♥
Wells Fargo Bank
William Susman

$1,000–$2,999
Anonymous (6)
4G Aesthetics, LLC
ABC-Amega
Admirals Cove Foundation ♥
Amber Mundinger and Dana Glaeser
American Endowment ♥
Foundation America’s Charities - Distribution Account/CFC ♥
Arnold & Porter Kaye Scholer LLP ♥
Better Home Plastics
Bob Siner
Brittany Wallace
Cindy Levitt ♥
Clifford Fischer
Coach ♥
David DePaolis
David Rievman ♥
Davis & Gilbert LLP ♥
Diana Friedman ♥
Dona Bela Shreds
Easy Spirit
Elisa McDermott
Ellen Milberg
Emily Olah ♥
Express Trade Capital
Faye Etter
Fran Delia Badia
Franco Manufacturing Company, Inc. ♥
Gina Group LLC
Halifez Erkan
Handcraft Mfg. Corp ♥
Heather McRay
Heather Mee ♥
High Point Academy
Ian Kerr
Jacqueline Holmes ♥
Jaden Lam
James Lille
Jeffrey Marell ♥
Jennifer Garvey
Jennifer Rossini
Jennifer Staley
Joel Isaacs
Josephine Reece ♥
Judy and Bennet Schonfeld
Julia Greifeld
Julia Magrone
Justin Wineburgh
Keith Grossman
Ken Pilot
Lawrence King and Iris Roth ♥
Lee & Co., Ltd.
Les Berglass ♥
Lori Mitchell-Keller
Lynee Hastings
Maguire/Maguire, Inc. ♥
Mark Feldstein
Marshall Mizrahi
Maura Regan
Melissa Jochim
Michael Harris
Morgan Stanley ♥
Mustard Seed of Central Florida
Norman Green
Pete Yoder ♥
Raisa Gasparian
Rashad and Kim Raisani ♥
Robert and Eugenia Ulasewicz
Lobbancz
Ron Zindman
Sally Hersh ♥
Samuel Ravetz
Sara Mainster
Scott Kane
Sharifa Perry ♥
SnoNGreen
Stacy Berns and Drew Langer
Stephen Joester
Stephen Sadove ♥
Steven and Susan Hailey ♥
Susan Blauvelt ♥
Susan McLain ♥
SysArc, Inc. ♥
The Benevity Community Impact Fund ♥
The Northern Trust Company
Thomas and Leslie Fine ♥
Todd Kahn ♥
Tory Burch Foundation
Turn on Products, Inc.
Vanguard Charitable ♥
Wendy Selig-Prieb
Xavier High School ♥

$500–999
Anonymous (1)
Abby Kohnstamm
Accessories Council ♥

Alta Asmar
Andrew Pek
Anthony Pogodzinski ♥
Arlee Group Home Fashions
AXA Foundation ♥
Barbara Garman
Barbara Melslin ♥
Bighthouse Financial
Brooke Effron
Cherry Kids ♥
Crys Ippolito
Cynthia Hart ♥
Dawn Zier
Deirdre Quinn ♥
Edward Haider
Eliot Rosenfield
Fashion Options, Inc. ♥
Goldman Sachs Philanthropy Fund ♥
Harriet Edelman
Howard Adler
Janet Franz ♥
Jennifer Goldman ♥
Jeremy Lambert ♥
John Kikiorian
JS China Sourcing
Kara Sabino
Karen Giberson ♥
Keith Sorensen
Ken Gunsberger
Kerry Ray
Kristin DiCunzolo
Kristin Kunkel
Lafayette 148 New York
Lawrence Mason
Marc Mastronardi
Margarit Milberg
Marla Ginsburg
Martin Gubb
Maryanne Grisz
Massimo Ferragamo
Maura Kelly
Meg Crofton
Michelle Cheung
Milou Gwyn and Michael Rowsom ♥
New Alternatives for Children ♥
New York Disaster Interfaith Services
Paul Calamila
Paul Miller ♥
PayPal Giving Fund ♥
Premier Consulting Partners, LLC
Rebecca Goldberg
Rick Albert
Robert Hurley ♥
Romney Jacob
Sandra Wong
Silver Brick
Steve Shiffman
Susan Wheeler
Terry and Debra Troholz ♥
Thomas Gingras ♥
2019 Financial Donors

$200–499
Anonymous (4)
Abbee Lynn Phillips
Alissa Michelin Nierenberg
Aliza Rosen
Amanda Goldfarb
American Apparel & Footwear Association
Amy Gremslischer
Andrea Eliscu
Andrea Kantor
Andrea Moore
Andrea Nierenberg
Ann McCarthy
Annette Respach
AT&T United Way/Employee Giving Campaign
Barbara Toback
Beth Tractenberg
Bonnie Stein
Bradley Eckhart
Bright Funds Foundation
Bruce Weldyn
Carol Katz
Casey Vieira
Charles Hinkaty
Christina Tafaro
Claudia Stern
Claudia Tejeda
Corrie Freund-Owens
Cynthia Fields
Cynthia Mullin-Zemo
Daniel Orwig
Deborah Kaplan Polivy
Deirdre Stanley
Donald Kreindler
Elaine Rubin
Emily Shulan
Eugenia Murphy
Evan Wexler
Felicia Hamerman
Fern Mallis
Gail Hoerman-Bivona
Gena Sands
Geraldine Goldberg
Gretchen Hohenstein

Gretchen Quinn
Gwen Fletcher
Happy Cohen
Harry and Wendy Kantor
Ivetta Stephanopoulo
Jacqui Lividini
Jaffar Wahdat
Jane Ringel
Jason Schell
Javier Carrazas
Jean Boujnah
Jeannette Hudson
Jeffrey Salomon
Jenna Grippo
Jennifer Huncike
Joan Carson
Joan McKown
Jodi and Jonathan Kurtis
Jodi Harouche
Jody Weintraub
Jonathan Rodack
Joseph and Shelley Brodeicki
Judy Huret
Karla Gershon
Kristen Beckman
Kristen Muzio
Kristen Yablonsky
Laurie Shahon
Lily Chu
Lisa Kaplowitz
Lois Baron
Lorraine Harton
Marc Edelstein
Marcia Leeds
Margaret Fredrickson
Margaret Lentini
Marianne Ficarra
Marie Konstance
Mark Newsum
Mark Nitzberg
Marshall Haber
Martens Bash
Martin Fleisher
Marvin Jacobs
Mary Jo Pile
Mary Trimble
Matt Nastos
Michael Shoemaker
Michelle Jawin
Michelle Smith
Michelle Drucker
Michelle Pearlman
Muriel Cheng
Nakita Hanson
Nancy Costopoulos
Norma Ponce
Paul O’Neill
Rachel DiCarlo

Rainey Mancini
Randi Sandler
Regitze Christensen
Richard French
Richard Marksee
Richard Petree
Riki Larrimer
Robin Holzken
Robin Lewis
Rochelle Riccobene
Rosalie Swedlin
Sarah Laffleur
Sarah Nannery
Sarah ONeil
Sarit Chalamish
Scott Riskin
Select Equity Group, L.P.
Seth Coren
Shawn Willis
Sonia Preta
Sophie Newman
Spencer Smul
Steve Marco
Steve Reiner
Steven Dow
Susan Lamoreaux
Susan Mandelker
The Bank of America Charitable Foundation
Travelers
TRUST
Valerie Hillman
Victoria Engel
Vincent Gallega
Walter Melvin Architects
Wayne Gilbert and Diane Sklar
Westport Corporation
Yelitza Rocha-Suarez
Zach Strohmeyer

We have made every effort to accurately list the cash donations made in 2019. If your name has been mistakenly left off this list, please email us at contact@delivering-good.org.

Grants from the following foundations helped support Delivering Good in 2019:

Anonymous
Box of Rain Foundation
Claude Worthington Benedum Foundation
Edyth Bush Charitable Foundation
Macy’s
Publix Super Markets Charities
Segal Family Foundation
The Beverly Foundation
The Community Foundation of North Louisiana
The Countess Moira Charitable Foundation
The Grayson Foundation
The Toy Foundation
Thomas & Agnes Carvel Foundation
2019 Product Donor Highlights

Delivering Good receives new product donations from hundreds of companies in the fashion, home, children’s and consumer products industries and distributes them to help people in need. The gift of new product provides hope, dignity and self-esteem to families and individuals facing daily challenges and those recovering from disasters. Additionally, Delivering Good provides a charitable and sustainable solution for companies with excess product.

- In 2019, more than 400 companies donated new merchandise to Delivering Good.
- 11.4 million units of useful product was distributed through our network of community partners.
- The total value of the 2019 product donations was $135,859,880.

Retail Product Programs

In 2019, Delivering Good’s key programs to secure product donations from national retailers included a partnership with Carter’s, which expanded the reach and size of its charitable impact, providing 638,942 units of product valued at a total of $4,544,104. We also continued our longstanding partnership with Burlington to match coats during the winter season to community partners in selected communities across the country.

Toys Across America

Delivering Good and The Toy Foundation are proud of the success of our Holiday Toys Across America campaign. In 2019, we worked to make sure that kids in need celebrate the holidays in style—with new toys! We distributed toys to kids in need in all 50 states and Washington D.C. in time for the holiday season.

2019 Disasters

Delivering Good’s response to disasters in 2019 included aid to the Bahamas and southeastern United States coast following Hurricane Dorian, relief for floods in the American Midwest, and a partnership with The Toy Foundation to provide gifts to underserved children in the wake of disaster and deprivation. In November, members of the Delivering Good board and friends of Delivering Good traveled to Freeport, Grand Bahama on a service trip. There, we delivered over $1 million of new product to help communities rebuild in the wake of Hurricane Dorian.
Delivering Good provides manufacturers and retailers with an efficient way to use new, excess product to give back to society. The donated merchandise helps people affected by poverty and disasters around the world and throughout the United States. The companies listed below generously donated product in 2019. To learn more about donating merchandise to help people in need, please CLICK HERE.

2019 Product Donors

# 10th Magnitude  
2xist  
3ivewell  
A  
A to Z Child Care & A and J Apparel Corp.  
Adiff  
Adjmi Apparel Group  
Aero OpCo, LLC  
AFG International Product, Inc.  
Aguilar Gardens, Inc.  
Alfred Hedaya  
Alison Wong  
Allyn Seidman Communications, Inc.  
Alternative Apparel  
Alvarado Mills  
American Eagle Outfitters, Inc.  
American Essentials  
American Girl/Mattel  
Ampac Resources  
ahn Media  
Anew Legwear, LLC  
Angelcare Baby  
Ann Taylor  
Ann Williams Group  
Anonymous  
Apache Design  
App Group, Inc.  
Apache Design  
Anonymous  
Artansa USA  
Authentic Brands Group, LLC  
Avanti Linens  
Ayablu, Inc.  
B  
Baby Bjorn, Inc.  
Baby Monsters  
Badger Basket  
Bamboo Pillow  
Barnes & Noble  
Baroque USA (MOUSSY)  
Basic Fun Inc.  
Bbase International Design  
Beaba USA  
Beba Bean  
Bebitza Pty Ltd.  
Behrman Communications  
Beljoy  
Bellissima Uomo  
Berkshire Fashion  
Bernette Textile Co, LLC  
Beyond Words Publishing, Inc.  
Bioworld Merchandising, Inc.  
Bivona & Company  
Blue Sky The Color of Imagination, LLC  
Bombas  
Bone Marrow & Cancer Foundation  
Books to Bed, Inc.  
Borders Unlimited  
Brandgenuity  
Brands Unlimited, LLC  
Bratskeir & Company  
Bravado International Group  
BreathableBaby  
Britax Child Safety, Inc.  
Bueno  
Buffalo Center for Arts and Technology  
Bullied at the Dog Park  
Bundle of Dreams  
Burlington Stores, Inc.  
C  
C3 Presents  
Caddie Resort Collection  
California Design Den, Inc.  
Carwell Greenfield & Kunstler  
Cartier’s, Inc.  
Cartoon Network Enterprises  
Casper Sleep  
Castlewood Apparel Corp.  
Cathy Wills  
Ceba Baby  
Centric Brands  
CHF Industries  
Child Craft  
Children’s Apparel Network  
CHUX Print  
City Threads  
Classy Bride, Inc.  
Club Monaco  
Colgate Mattress Atlanta Corp.  
Collection 18  
Concept One Accessories  
Concorde Apparel Co., LLC  
COVU Clothing Inkourage, LLC  
Cuddl Duds  
Cuento de Luz  
D  
D.F.A. New York, LLC  
Damask, LLC  
David Hedaya  
David Lerner New York  
Delta Children  
De Well Container Shipping  
Diane von Furstenberg Studio  
Diego Binetti Inc.  
Digital Cell, LLC  
Divine Baby  
DLS Outfitters, Inc.  
Doe A Dear, Inc.  
Doodle Pants  
Dormify, Inc.  
Douglas Company, Inc.  
Dower & Associates, LLC  
Dress Barn  
E  
EDPA USA, Inc.  
Elizabeth Allen Atelier  
Emerson Clothing Co  
EnVogue International, LLC  
ESP Solutions, Inc.  
Exel Outdoors  
Ezra Hedaya  
F  
Fabric to Finish, Inc.  
Fantasia Accessories, Ltd.  
Fashion Avenue Knits  
Finish Line Youth Foundation  
Finn and Emma  
Flex Flo USA  
Flexport  
Flywheel Sports  
Forts Design, Inc.  
Fortrend Group  
Frame LA Brands  
Franco Manufacturing Company, Inc.  
Freewear Fashion, Inc.  
G  
Gabriel Brothers, Inc.  
GAP, Inc.  
Gerber Childrenswear, LLC  
Gerson & Gerson  
Ghent Enterprises, Ltd.  
Gigamic  
Gigi Ri  
G-III Apparel Group  
Gina Group, LLC  
Gina Schinelli  
Givaudan  
Global Brands Group  
Goldbug, Inc.  
Golden Touch Imports, Inc.  
Grace Home Fashions  
Greer Matter Concepts  
Grossman Marketing Group  
Ground Up International, LLC  
Groupe, Inc.  
H  
Haddad Brands  
Handcraft Mfg. Corp  
Hanesbrands Inc.  
Happy Socks  
Hauck  
HAVEN Children  
He or She Inc.  
Hero New York  
High Point Design, LLC  
Hot Topic  
Howler Brothers  
Hudson’s Bay Company  
HYP Intimates/Hats  
I  
IDG Communications, Inc.  
IKEA  
In Mocean Group  
Innovent, Inc.  
InTandem Promotions  
In The Present  
Informa  
Intrardeco Apparel  
Isaac Morris Limited  
It’s You Babe, LLC  
ITC Accessories  
J  
J.W.E., Inc.  
Jack Hedaya  
Jaks Pacific  
Jamie Rae Hats  
JASÖN® Natural Products, Inc.  
Jazwares, LLC  
J Brand, Inc.  
Jeffrey Home, Div of P. Kaufmann  
Jerry Leigh of California, Inc.  
JetBlue  
Jockey International, Inc.  
Johnny Vacay, LLC  
Joovy, Inc.  
Juratoys US  
Justice  
K  
K&G Fashion Superstore  
Kaltex America  
Kassatex, Inc.  
Kevin Flanagan  
KicKee Pants  
KIDBOX  
Kids Preferred, LLC  
Kizingo  
Klear Vu  
Kleinfield  
KMH Creations, LLC  
Knoxville Solar  
Kolcraft Enterprises, Inc.  
Komar  
Kool-Baby.com  
Krazykat Sportswear, LLC  
L  
Lamour  
Lauer Enterprises, Inc.  
Leap Year Publishing, LLC  
Legends  
Lenor Romano, LLC  
LF Distribution Holding, Inc.  
11
2019 Product Donors

LF Sourcing (Millwork), LLC
Licensing International
Liebmans
Lifeworks Technology Group, LLC
Linum Home Textiles, LLC
Little Fashions Boutique, LLC
Little Me (A Division of Mamiye Brothers Inc)
Live Nation Merchandise
Livie and Luca
Loflex Home, LLC
Lola
Louis Vuitton
LouLou Lollipop
Love n Care
LT Apparel Group
Lucky Brand Dungarees, LLC
M M. Hidary & Company, Inc.
Mad Dog Concepts
Made & Mastered
Madison School & Community Recreation
Maggie Stern Stitched
Majesty Brands
Mama Moon Boutique, LLC
Mamiye Brothers, Inc.
MANDU inc / Zutano, Inc.
Maran, Inc/Squeeze
Mark Fisher Footwear
Marine Layer
Marlyn Schiff, LLC
Marquette Brands
Marriott International
Marshallton Triathlon Festival, Inc.
Maurices
MBI, Inc.
Meijer, Inc.
Miki, Inc.
Milestone 2, LLC
Mill42
Molly US Corp
monelie, LLC
Montasy Comics NYC
Moonlight Slumber
MS Disenos
Multimedia Plus
Munchkin, Inc.
Nancy Markert & Associates, Inc.
NANO
National Basketball Association
Naturepedic
Nautica
NBCUniversal Media, LLC
Nemcor, Inc.
New Sega Home Textiles
Nex-Xos Worldwide, LLC
Nicepipes Apparel
Noni Bee
NOTED
nuyu
NYC Alliance
NYDJ Apparel, LLC
Oliver Thomas
Olivia Gatwood
Operation Compassion
Operation Warm
Origin8 Studio, LLC
Outerstuff, LLC
Passion to Love and Care Ministry, Inc.
Pastourelle, LLC
Patagonia
Pat Nardella
Paul Wilmot Communications
Peerless Clothing International
Pello
Pepper’s Closet, LLC
Perry Ellis International
Peterdasani, LLC
Pierce Mattie Communications
Planet Sox/Centric Brands
Popular Playthings
Ppi Construction
Primark
ProAmpac
Profitero
Progressive Promotions
Pro Player
PVH Corp.
Qatar Airways Group Q.C.S.C.
R & O Design, Inc.
Ralph Lauren
Randibags
Real Capital Analytics
Reform Clothing
Regal Lager, Inc.
Regent Baby Products Corporation
Renfro Corporation
Re-play
Reunited Clothing
Revise Clothing
Revman International, Inc.
Richer Poorer
Rizzoli International Publications
RockHound Apparel
Rousseau Apparel Group
Rubie’s Costume Company, Inc.
Saint James
Saks Fifth Avenue
Sally Miller
Salty, Inc.
Scholastic Book Fairs
School Specialty
Self Sensual Inc.
Shalom International corp
Shawnee Alliance Church
Sigvaris Group
Silver Buffalo LLC
Silveredge Media
SIS Bank
Skip Hop
Smiling Button, Inc.
Socks Club
Soul, LLC
SoulCycle
Sourcing Journal
Soxland International, Inc.
Squishable.com, Inc.
Srushti Linens
Stephanie’s
Storiatrics
Storkibaby
StyleLoveLiving
SugarCubie International, Inc.
Summit Golf Brands
Swat Fame Inc.
Tailored Brands
Tail Order Consulting
Tapestry, Inc.
Taste Beauty, LLC
Ted Baker
Ten Square, Inc.
Teri Lingerie, LLC
Textiles USA, Inc.
Tharanco Lifestyles, LLC
The Accessory Collective
The Baby Comfort
The Boys, LLC
The Estee Lauder Companies, Inc.
The Joester Loria Group
The Kids Company
The Learning Journey International, LLC
The Lemon Cabana
The Little Bra Company
The Northwest Company
The Toy Foundation
Tiger Capital Group
Toby Kleinhandler
Topson Downs
Tort, LLC
Tory Burch Foundation
Totes Isotoner
Toys “R” Us
Tracy Davison
Trident Global
TRU Kids Brands, Inc.
TTI Global Resources
Tuxedo by Sarno
Under Armour
United Legwear & Apparel Co.
Universal Athletic
USPA Accessories
ViacomCBS
Victoria’s Secret
Vince, LLC
Vionic Group, LLC
Wacoal America, Inc.
Walt Disney Studio Home Entertainment
We Are Alexander
Wee Ones, LLC
WestPoint Home, LLC
Westport Corporation
Westwood Design
WeWork
Whisbear
WisWorld Market
Woven Workz
Xavier High School
Yoka Showroom

We have made every effort to accurately list the product donations made in 2019. If your name has been mistakenly left off this list, please email us at contact@delivering-good.org.
Independent Auditors' Report

The Board of Directors
Delivering Good, Inc.

We have audited the accompanying financial statements of Delivering Good, Inc. (the "Organization"), which comprise the statement of financial position as of December 31, 2019 and 2018, and the related statements of activities, functional expenses and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Delivering Good, Inc. as of December 31, 2019 and 2018, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

PKF O'Connor Davies, LLP

June 17, 2020

PKF O'Connor Davies, LLP
20 Commerce Ave, Suite 301, Cranford, NJ 07016  Tel: 908.272.2800  Fax: 908.272.2416  www.pkfod.com
PKF O'Connor Davies, LLP is a member firm of the PKF International Limited network of legally independent firms and does not accept any responsibility or liability for the actions or inactions on the part of any other individual member firm or firms.
# Financial Statements

## Statement of Financial Position

<table>
<thead>
<tr>
<th></th>
<th>December 31</th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>2019</td>
<td>2018</td>
<td></td>
</tr>
<tr>
<td><strong>ASSETS</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Cash</td>
<td>$ 1,604,557</td>
<td>$ 2,501,195</td>
<td></td>
</tr>
<tr>
<td>Accounts receivable</td>
<td>2,149,570</td>
<td>1,340,193</td>
<td></td>
</tr>
<tr>
<td>Prepaid expenses and other assets</td>
<td>68,223</td>
<td>27,459</td>
<td></td>
</tr>
<tr>
<td>Restricted cash</td>
<td>67,014</td>
<td>67,014</td>
<td></td>
</tr>
<tr>
<td>Investments</td>
<td>527,551</td>
<td>-</td>
<td></td>
</tr>
<tr>
<td>Property and equipment, net</td>
<td>31,346</td>
<td>61,218</td>
<td></td>
</tr>
<tr>
<td>Endowment investments</td>
<td>863,697</td>
<td>-</td>
<td></td>
</tr>
<tr>
<td><strong>Total Assets</strong></td>
<td>$ 5,311,958</td>
<td>$ 3,997,079</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th><strong>LIABILITIES AND NET ASSETS</strong></th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Liabilities</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Accounts payable and accrued expenses</td>
<td>$ 265,972</td>
<td>$ 433,252</td>
<td></td>
</tr>
<tr>
<td>Deferred rent</td>
<td>24,231</td>
<td>63,444</td>
<td></td>
</tr>
<tr>
<td>Loan payable</td>
<td>5,025</td>
<td>11,455</td>
<td></td>
</tr>
<tr>
<td><strong>Total Liabilities</strong></td>
<td>295,228</td>
<td>508,151</td>
<td></td>
</tr>
</tbody>
</table>

| **Net Assets**                |          |          |          |
| Without donor restrictions    | 2,376,596 | 2,333,483 |          |
| With donor restrictions       | 2,640,134 | 1,155,445 |          |
| **Total Net Assets**          | 5,016,730 | 3,488,928 |          |

|                      |          |          |          |
|                      | $ 5,311,958 | $ 3,997,079 |          |

## Statement of Activities

<table>
<thead>
<tr>
<th></th>
<th>Without Donor Restrictions</th>
<th>With Donor Restrictions</th>
<th>Year Ended December 31</th>
<th>Without Donor Restrictions</th>
<th>With Donor Restrictions</th>
<th>2018 Total</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>SUPPORT AND REVENUE</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Contributed merchandise, in-kind</td>
<td>$ 135,859,880</td>
<td>$ -</td>
<td>$ 135,859,880</td>
<td>$ 184,271,673</td>
<td>$ -</td>
<td>$ 184,271,673</td>
</tr>
<tr>
<td>Contributed professional services, in-kind</td>
<td>85,423</td>
<td>-</td>
<td>85,423</td>
<td>52,635</td>
<td>-</td>
<td>52,635</td>
</tr>
<tr>
<td>Contributions</td>
<td>1,100,913</td>
<td>1,644,895</td>
<td>2,835,808</td>
<td>2,010,120</td>
<td>1,155,445</td>
<td>2,165,565</td>
</tr>
<tr>
<td>Disaster relief support</td>
<td>23,803</td>
<td>138,026</td>
<td>158,829</td>
<td>555,051</td>
<td>-</td>
<td>555,051</td>
</tr>
<tr>
<td>Special events, net of direct</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>costs of $430,232 and $522,974</td>
<td>-</td>
<td>1,468,670</td>
<td>1,468,670</td>
<td>1,676,143</td>
<td>-</td>
<td>1,676,143</td>
</tr>
<tr>
<td>Investment return, net</td>
<td>29,660</td>
<td>63,697</td>
<td>93,377</td>
<td>1,011</td>
<td>-</td>
<td>1,011</td>
</tr>
<tr>
<td>Other</td>
<td>39,500</td>
<td>-</td>
<td>39,500</td>
<td>12,598</td>
<td>-</td>
<td>12,598</td>
</tr>
<tr>
<td>Net assets released from restrictions</td>
<td>361,929</td>
<td>(361,929)</td>
<td>-</td>
<td>309,236</td>
<td>(309,236)</td>
<td>-</td>
</tr>
<tr>
<td><strong>Total Support and Revenue</strong></td>
<td>$ 139,056,806</td>
<td>$ 1,484,895</td>
<td>$ 140,541,495</td>
<td>$ 187,923,467</td>
<td>$ 846,209</td>
<td>$ 188,769,676</td>
</tr>
</tbody>
</table>

| **EXPENSES** |                      |                          |                          |                          |                          |            |
| Programs | 137,776,017 | - | 137,776,017 | 186,502,958 | - | 186,502,958 |
| Management and general | 503,676 | - | 503,676 | 462,513 | - | 462,513 |
| Fundraising | 734,000 | - | 734,000 | 660,143 | - | 660,143 |
| **Total Expenses** | $ 139,013,693 | - | $ 139,013,693 | 187,715,614 | - | 187,715,614 |

| Change in Net Assets | 43,113 | 1,484,895 | 1,527,902 | 207,853 | 846,209 | 1,054,062 |

| **NET ASSETS** |                      |                          |                          |                          |                          |            |
| Beginning of year | 2,333,483 | 1,155,445 | 3,488,928 | 2,125,630 | 309,236 | 2,434,868 |
| End of year | $ 2,376,596 | $ 2,640,134 | $ 5,016,730 | $ 2,333,483 | $ 1,155,445 | $ 3,488,928 |
OFFICERS
Andrea Weiss, Chair
Founder & CEO
The O Alliance

Michael Setola, Vice Chair
President & CEO
Tharanco Lifestyles, LLC

Lisa Gurwitch, President
President & CEO
Delivering Good

Milou Gwyn, Vice President
VP Business Development, Lifestyle
Authentic Brands Group, LLC

Tom Nastos, Vice President
Chief Commercial Officer
Informa Markets

Mark Levenfus, Treasurer
Managing Partner Emeritus
Marks Paneth LLP

Todd Kahn, Secretary
Interim Chief Executive Officer & Brand President, Coach;
President, Chief Administrative Officer, Tapestry, Inc.

Carole Postal, Assistant Secretary
President
Spotlight Licensing

BOARD MEMBERS
Vince Adams
Chief Financial Officer
Gap Inc./Banana Republic

Kenneth Baronoff
Managing Director & COO
PJ Solomon Company

Stacy Berns
President
Berns Communication Group

Karen Bromley
Principal
The Bromley Group

Haim Dabah
Founder & Managing Partner, HDS Capital LLC
Co-Founder & Chairman, KIDBOX

Rick Darling
CEO
Global Brands Group

Vince Dell'Osa
President, Ralph Lauren Retail N.A.
Ralph Lauren

Abby Doneger
President & CEO
The Doneger Group

Allan Ellinger*
Senior Managing Partner
MMG Advisors, Inc.

Todd Everett
President
TAMZ Group, Inc.

Michael Goldberg
Partner
Pryor Cashman LLP

Jeffrey Goldfarb
Executive Vice President
G-III Apparel Group, Ltd.

David Greenstein
CEO
Wonder Brands

Sam Haddad
Principal
Haddad Brands

Eddie Hertzman
Founder & President, Sourcing Journal
Executive Vice President, Fairchild Media

Debra Joester
President & CEO
The Joester Loria Group

Howard Kahn
CEO
Kahn Lucas Lancaster Inc.

Carol Lapidus
Partner
RSM US LLP

Marc Mastronardi
Chief Stores Officer
Macy’s Inc.

Susan McLain
SVP, Global Product Management
Disney Consumer Products Commercialization
The Walt Disney Company

Ken Ohashi
President, International & Global Retail
Authentic Brands Group, LLC

Dan Orwig
President
Peerless Clothing Inc.

Jason Rabin
CEO
Centric Brands, Inc.

Steve Reiner
President, Collateral Finance Corp.
Executive Vice President, A-Mark Precious Metals, Inc.

Eliot Rosenfield
Executive Vice President, Merchandising
Burlington Stores

Hebe Schecter
COO, Kaltex North America
President & CEO, Kaltex America

Joe Shamie
President
Delta Children

Cari Shapiro
Group Vice President
Ross Stores

Jay Silver
Lead Managing Partner
CBIZ MHM, LLC

Haresh Tharani
Chairman
Tharanco Group

Lana Todorovich
President
Delivering Good

We acknowledge with great appreciation the service of business leaders who have recently left the board:

Marc Heller
Gary Simmons*
Jennifer Vecchio

* past chair

Pro Bono Support
The following companies have provided pro bono services to Delivering Good in 2019. We thank you for your support of people in need.

Berns Communications Group • Brian Fleisher
DxD Partners • IKA Collective • Offprem Technology
Pryor Cashman LLP • Sourcing Journal
Delivering Good gives manufacturers and retailers an efficient way to use new, excess product to give back to society. Since 1985, over $2 billion of donated product has been distributed, serving the poor and disadvantaged worldwide. To learn more about donating new product and samples to help people in need, please CLICK HERE.

Cash donations to Delivering Good provide millions of dollars’ worth of new apparel, home goods, toys, books and other items every year to those with critical needs. Monetary gifts and grants help support programs, logistics, coordination and freight costs. Because we are an extremely efficient organization, every $10 donated allows us to distribute more than $100 of new, useful product. To learn about the many ways to financially support Delivering Good, please CLICK HERE.

Click on the logos above to read reviews by independent evaluators.

Delivering Good Staff

Lisa Gurwitch
President & CEO
Lisa@Delivering-Good.org

Ron Rostow
Director of Finance & Administration
Ron@Delivering-Good.org

Michael Giraldo
Executive Assistant to the President/CEO & Office Administrator
Michael@Delivering-Good.org

Donna Charles
Director of Strategic Initiatives
Donna@Delivering-Good.org

Joel Weiss
Interim Director of Development
Joel@Delivering-Good.org

Elisabeth Del Pero
Special Events Manager
Elisabeth@Delivering-Good.org

Zach Rabiroff
Senior Development Manager
Zach@Delivering-Good.org

Sonia Steinmann
Development Associate
Sonia@Delivering-Good.org

Merrie Keller
Director of Product Procurement
Merrie@Delivering-Good.org

Carla Fattal
Product Donation Manager
Carla@Delivering-Good.org

Shamika Anglin
Product Relationship Associate
Shamika@Delivering-Good.org

Perri Holt
Director of Marketing & Communications
Perri@Delivering-Good.org

Guerlyne Grill
Digital Media & Communications Associate
ggrill@Delivering-Good.org

@DeliveringGood is on social! Please follow us and join the conversation about #deliveringgood.