

2019 IMPACT REPORT



DG Delivering
Good HELPING KIDS
AND FAMILIES



A MESSAGE FROM OUR LEADERSHIP

Dear Friends of Delivering Good,

As we look back on 2019, we see a year when Delivering Good looked forward.

With the approach of our 35th anniversary as an organization, Delivering Good's leadership undertook a year-long study of our work to date, and our aims, goals, and directions for the future. What resulted was Vision 2025, a comprehensive statement of our role and purpose in the charitable landscape. At its heart is a simple but profound ethos: that Delivering Good exists to improve the lives of the children, families, and individuals we serve; to bring together the worlds of business, charity, and philanthropically-minded men and women for a common cause; and to build a more equitable world, where every person can overcome adversity and reach their full potential.

Already in 2019, we have lived out these pillars of our future in our actions and initiatives. We have seen it happen through our impact to individuals, like the quarter of a million children who received toys and games through our Toys Across America program, for which we partnered with The Toy Foundation to provide nearly 400,000 gifts for the holidays and throughout the year, providing a source of hope and happiness for those living without.

We continue to see it in our strategic, flexible response to natural disasters across the globe, such as the damage wrought by Hurricane Dorian in the Bahamas, where Delivering Good was on the scene to help repair, rebuild, and recover from the pain inflicted on families across the islands.

We see it in our partnerships with more than 800 local charities across the United States, and in our purpose-driven relationships with major national businesses – for instance, American Eagle Outfitters, with whom we mounted a major, \$1 million-plus campaign to bring immediate, lasting, tangible relief to homeless and disadvantaged youth.

We see it in the scope and diversity of our leadership, as our Board of Directors welcomed new members drawn from a wide range of businesses and life experiences, including Vince Adams, Stacy Berns, Vince Dell'Osa, Todd Everett, Eliot Rosenfield, Hebe Schechter. As we thank those whose leadership has come before, we know that the future of this organization is in safe and capable hands.

Above all, we see it in our willingness and readiness to adapt, evolve, and reimagine our place in the charitable world for the next 35 years and beyond. This was a year of looking forward, and if there is one thing we know, it's that there is still much more to look forward to. And we know that together, Delivering Good will continue to be a leading force for effective, dependable aid for those in need no matter what the future holds.

Sincerely,



Andrea Weiss
Chair
Board of Directors



Lisa Gurwitch
President & CEO
Delivering Good

Our Mission

The mission of Delivering Good is to unite retailers, manufacturers, foundations and individuals to provide people impacted by poverty and tragedy with new merchandise, effectively distributed through a network of agency partners to offer hope, dignity and self-esteem to at-risk children, families and individuals.

Our Vision

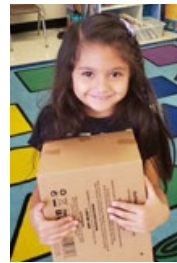
A more equitable world in which children, adults and families facing economic, medical, social, and environmental challenges have the useful items that they need and value, including clothing, home goods, toys, furniture, shoes, books and other consumer products, to overcome adversity and help reach their full potential.

2019 COMMUNITY PARTNERS HIGHLIGHTS

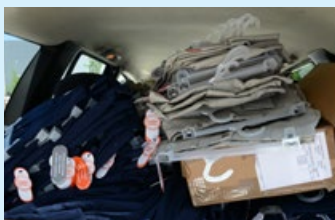
The Delivering Good network of community partners consists of over 800 local 501(c)3 nonprofits and government partners, receiving donations of new product to help improve the lives of kids, adults and families. We have community partners in all 50 states, Canada, Puerto Rico and others that distribute donations around the world. The key role that our community partners played in 2019 was the distribution of donated new merchandise.

- In 2019, Delivering Good supported 192 community partners worldwide.
- These community partners distributed over 11 million units of new product to people challenged by poverty and disaster.
- The total value of the new product donations in 2019 was \$135,859,880.

New product donations include clothing, shoes, books, educational materials, coats, uniforms, home goods, juvenile products, toys, furniture, and a variety of other necessary items that empower recipients to build stable and sustainable lives. Our community partners do the important work of managing their needs and helping them become self-sustaining.



In the spring of 2019, the City of Orlando dedicated April 24th as "Delivering Good Day," as we visited long-standing community partners The Mustard Seed of Central Florida and A Gift for Teaching. The trip also included a reception attended by The Edyth Bush Charitable Foundation and leaders in the fashion, philanthropy, finance and hospitality industries to celebrate our collaborative impact in the Orlando community.



The donations from Delivering Good can truly make an impact in people's lives, as noted in these testimonials from clients served by our community partners:

Sisters Helping Sisters in Need, Florida

"I lost my job and didn't have a coat to wear while looking for another job. Dr. Haynes heard about me and surprised me with this coat."

Solid as a Rock Foundation, Oregon

"When I heard about the clothes giveaway, I just figured I would stop by and get a couple of clothes for the kiddos, but I didn't realize that they would be brand new clothes. I just broke down into tears because I couldn't believe it."

Visions of the Minds, Inc., Georgia

"A week before Christmas, a young girl and her grandmother were in a terrible car accident that led to them cutting the girl's 2 jackets off of her to conduct surgery. I am proud to say that we blessed this child with a brand new coat for the season. A child literally went from 2 coats to zero coats in 1 day, then for us to be able to give her what she had lost; it did more for her family than a thousand presents."

2019 COMMUNITY PARTNERS

Below is a listing of the agencies that received product donations from us in 2019. Community partner names listed with a star (★) are members of the Funded Agency Program. To learn more about our community partners, please [CLICK HERE](#).

Alabama

New World Foundation - Greater Birmingham Ministries
New World Foundation - Heritage Foundation
Panola Outreach
The Second Beginning
Volunteers of America, Southwest

Arizona

Arizona Helping Hands, Inc. ★
Crossroads Mission
National Odd Shoe Exchange

Arkansas

NW Arkansas Children's Shelter

California

Arc of Butte County
Baby2Baby ★
Bay Area Women's & Children's Center
Bloom Marin
Central City Neighborhood Partners
Every Child's Dream Foundation
Garden Grove Samoan Assembly of God
HealthRIGHT 360
Heart of Compassion
Kidango, Inc.
Los Angeles Mission
On Your Feet, Inc.
Santa Claus, Inc. of Greater San Bernardino ★
Shelter Partnership ★
The Sharing Shelf
Together We Rise
Under The Bridges and On The Streets
Working Wardrobes Career Center

Colorado

Denver Health Foundation ★

Connecticut

A Drop-In Community Learning and Resource Center, Inc.
Iglesia Pentecostal Ebenezer

Delaware

Child Inc.
Clothing Our Kids

Florida

A Gift for Teaching
Chapman Partnership
Children's Home Society - Pensacola
Community Hope Center, Inc.
Devereux Florida - Orlando



Domestic Violence Advocacy Center
Family Focus Englewood
Farm Share
Harvest Time International
Mustard Seed of Central Florida
Salvadoran American Humanitarian Foundation
Second Harvest Food Bank of Central Florida
The Giving Closet Project, Inc.
True Tabernacle of Jesus Christ Ministries

Georgia

Atlanta Children's Shelter
Kamileon Professional Development, Inc.

Hawaii

PATCH (People Attentive to Children)

Idaho

Boise Rescue Mission

Illinois

Casa Central
Daughters of Destiny Ministries
Hope Charities, Inc. ★
Invincible Kids Accepting Nothing Negative
Pilsen Wellness Center, Inc.

Indiana

Bread of Life Ministry, Inc.

Iowa

Families Helping Families of Iowa

Kansas

Office of the Homeless Liaison/
Kansas City, Kansas Public Schools

Kentucky

Emmanuel Mission

Louisiana

New Orleans Women's Shelter
Second Harvest Food Bank of Northwest Louisiana

Maine

Aid for Kids ★
My Place Teen Center, Inc.

Maryland

For the Girls, Inc.
John Hopkins Center for American Indian Health
National Center for Children and Families ★

Massachusetts

Bridge Over Troubled Waters, Inc.
Family and Community Resources, Inc.
HOPE Worldwide Pioneer Valley Chapter
Jewish Family Service of Metrowest ★
Project New Hope

Michigan

Nexus Detroit
Rahma Relief Foundation
Variety, The Children's Charity ★

Minnesota

Semcac, Inc.

Mississippi

Christian Fellowship Outreach Mission

Missouri

H.E.R.O.E.S. Care
Leap of Faith Church
Operation Shower

Montana

Boys & Girls Clubs of Yellowstone County

Nebraska

Boys Town

New Hampshire

Friends of Forgotten Children

New Jersey

American Red Cross
Community Food Bank of New Jersey
Covenant House - NJ
CUMAC/ECHO, Inc.
Destiny Outreach Center, Inc.
Misameach
Newark Bethel Assembly
One Simple Wish
Secaucus Emergency Fund
Secaucus Municipal Center
Seventh Day Adventist Church
St. Joseph Healthcare System, Inc.



2019 COMMUNITY PARTNERS

New York

Acacia Network Housing, Inc.
 Antioch Outreach Ministries
 Arab-American Family Support Center
 Bed Stuy Campaign Against Hunger
 Bethany United Methodist Church
 Bottomless Closet
 Caribbean American Center of New York
 Cherry Kids
 Children of Promise NYC
 Dorot
 Good+ Foundation
 Grace Outreach
 Holy Apostles Soup Kitchen
 Hope NYC
 Hour Children
 Island Harvest
 Judy's Place (formerly C.A.D.V.)
 Let Elmira Live
 Liberation and Healing Pentecostal Church ★
 Materials for the Arts
 Metro World Child
 Millennium Sistahs, Inc.
 New Alternatives for Children
 New Hope Pentecostal Church of Jesus Christ Inc.
 New Life Community Development Corporation
 Northside Center for Child Development
 NSSA At Mount Vernon
 One Brooklyn Fund, Inc.
 Osborne Association - Brooklyn
 P.E.A.C.E. Inc.
 Portfolio Resident Services

Project Hope Charities, Inc.
 Race Track Chaplaincy of America NY Division
 Richard M. Brodsky Foundation
 Rising Ground
 River Fund
 Silent Cry Inc
 The Door - A Center of Alternatives, Inc.
 The New World Foundation ★
 The Sharing Shelf c/o Family Services of Westchester
 Urban Health Plan ★
 WIN
 WNYShares/Teachers Desk
 Women of Substance
 Yadestiny Treasure Chest

Nevada

International Church of Las Vegas
 Reno Rodeo Foundation

North Carolina

Baby Bundles ★
 OFFG Outreach Mission
 Restore Global ★
 Safe Sleep/Ft. Bragg
 The LaStraw, Inc.

North Dakota

Great Plains Food Bank

Ohio

Second Harvest Food Bank
 Shoes & Clothes for Kids
 Touching Moments

Oklahoma

Citizens Caring for Children ★
 Feed the Children

Oregon

Solid As A Rock ★

Pennsylvania

Beverly's Birthdays ★
 Braddock Redux/Free Store ★
 Gaudenzia, Inc.
 Hands in Service
 Mitzvah Circle Foundation ★
 Operation Homefront - Delaware/Pennsylvania
 World Vision

Rhode Island

A Wish Come True
 Children's Friend
 North Star Foundation, Inc. ★
 Rhode Island Donation Exchange

South Carolina

Junior League of Columbia, Inc.
 Let's Help the Children of Tomorrow

South Dakota

Youth & Family Services

Tennessee

Indian Ministries of North America, Inc.
 Operation Compassion
 Read 20

Texas

Change Happens!
 Children's Hunger Fund
 Hope Supply Co. ★
 Houston Women's Center
 Rainbow Days, Inc.
 Time of Refreshing Praise and Worship

Utah

Kids World

Vermont

Addison County Foster Parents Association
 LUND

Virginia

Elf Patrol, Inc.

Washington

Kids Without Borders
 Tulalip Tribes

West Virginia

Huntington Area Food Bank
 Second Harvest Mountaineer Food Bank

Wisconsin

NewThreads of Hope Inc.

District of Columbia

United Way of the National Capital Area

Puerto Rico

Methodist Church of Puerto Rico/
 World Council of Churches

Canada

Lookout Housing and Health Society (BC)
 LIFE*SPIN (ON)
 The Teresa Group (ON)
 Women's Habitat of Etobicoke (ON)

About the Funded Agency Program

Delivering Good's Funded Agency Program allows our community partners to make a bigger impact on the communities they serve. To participate in the program, community partners provide Delivering Good with a grant, which ensures they receive no less than \$150,000 worth of product over a twelve-month period. Additional benefits of the Funded Agency Program include first priority for product donations as they become available, 15:1 match on \$10,000 grants, 20:1 match on \$20,000 grants and above, as well as the opportunity to partner with Delivering Good on important distributions and proactive procurement of product donations. To learn more, [CLICK HERE](#).



Beverly's Birthdays is a member of our Funded Agency Program; here Founder and Executive Director Megs Yunn is excited to receive another shipment from Delivering Good.

2019 FINANCIAL DONOR HIGHLIGHTS

Throughout 2019, Delivering Good has continued to grow and develop a variety of sources of financial support to function effectively for the future.

- **Purpose marketing programs brought in \$1,671,000.**
- **Luncheon and gala events raised \$1,467,000.**
- **Fourteen foundations gave grants of \$550,000.**
- **Funded agency grants provided \$429,000.**
- **Individuals and corporations donated \$266,000.**
- **Disaster fundraising topped \$159,000.**
- **Employee giving programs raised \$34,000.**



Over 400 people attended Delivering Good's Women of Inspiration Luncheon on June 12, 2019 in New York City, and raised more than \$450,000 to support the charity's programs of providing new apparel and home products to people challenged by poverty and disaster. The luncheon celebrated the following exceptional women: Lece Lohr, then-President of the tween girls' retailer Justice; Maria Montañó, President/Chief Executive Officer of Gerber Childrenswear

LLC and a special tribute to the legacy of Edyth Bush and The Edyth Bush Charitable Foundation. Our keynote speaker was Jennifer Dulski, author of *Purposeful: Are You a Manager ... Or a Movement Starter?*

On November 6, 2019, Delivering Good hosted our Annual Gala at New York City's Ziegfeld Ballroom and raised over \$1.4 million dollars for our mission. Honorees were RoseMarie Bravo, OBE, Former CEO of Burberry, for the Lifetime Achievement Award; Daniel Milberg, President, Milberg Factors, Inc., received the Vanguard Award; Shinola received the Company of Change Award; and the American Apparel & Footwear Association and Isaac Ash of United Legwear & Apparel Co. accepted the Delivering Good Impact Award on behalf of the One Million Pairs of Socks Campaign. Ken Downing, Chief Creative Officer of Triple Five Group, served as the evening's emcee.



In 2019, Delivering Good launched our Associate Council. This team of talented, midcareer individuals from the retail, fashion and related industries provide us with a group of motivated professionals who help shape our current programs and build our talent pool for future board members. The 2020 Associate Council participants include Javi Battle, Megan Berry, David Feiner, Shara Felix, Rebecca Goldberg, Danielle Jackson, Josh Kadden, Ryan Kim, Andrea Moore, Emma Postal, Emily Shulan, Katie Smith, Christina Tafaro and Jocelyn Thornton. The council chairs are Matt Kaden, Amber Munding and Emily Olah.

Delivering Good has been at the forefront of Purpose Marketing, engaging brands in meaningful action; we continued this work in 2019 by securing nearly \$1,671,000 in these funds. Along with raising money to support our mission, these partnerships also increase Delivering Good's visibility and recognition. Key brand partners included American Eagle Outfitters, whose point of sale program contributed \$1.5 million to Delivering Good's work during the year, as well as Ann Taylor, Burlington Stores, KIDBOX, and Wacoal.



ANN TAYLOR



2019 FINANCIAL DONORS

Monetary gifts and grants help support programs, logistics, coordination and freight costs. Since 1985, over \$2 billion of donated product has been distributed, serving the poor and disadvantaged worldwide. Delivering Good recognizes with gratitude the individuals, corporations, and funding organizations listed below that have generously donated to support our mission.

About the Loyalty Circle

Donor names listed with a heart (♥) are members of the Loyalty Circle and have supported the organization in 2019 for at least two consecutive years. To make a financial donation, please [CLICK HERE](#); gifts of securities are also accepted. For questions regarding the Delivering Good Loyalty Circle, please call 646-362-9085 or email development@delivering-good.org.

About the Legacy Society

Donor names listed with a star (★) are members of The Legacy Society. Legacy Society members are individuals and/or couples who have taken the following steps to provide for planned gifts to Delivering Good: informed Delivering Good of their plans to make a bequest through their will, living trust or estate plan; have designated in writing Delivering Good as a beneficiary of a retirement plan or life insurance policy; established a charitable gift annuity, charitable remainder trust or charitable lead trust; made a gift of paid-up or in-face life insurance policy with full ownership rights; made a gift of personal residence or farm with a retrained life estate; made certain other gifts that may be recognized.

\$1,000,000 & Above

American Eagle Outfitters

\$100,000-\$999,999

ascena retail group, inc. ♥

Tailored Brands

The Countess Moira Charitable Foundation ♥

\$75,000-\$99,999

Burlington Stores, Inc. ♥

Edyth Bush Charitable Foundation ♥

\$35,000-\$74,999

Centric Brands

Claude Worthington Benedum Foundation ♥

G-III Apparel Group ♥

Global Brands Group ♥

Kenneth Ohashi and Adam Freed ♥

Komar ♥

Macy's ♥

Milberg Factors, Inc. ♥

Schwab Charitable Fund ♥

Tharanco Group, Inc. ♥

The Estee Lauder Companies Inc.

The O Alliance ♥

The TJX Foundation, Inc. ♥

The Toy Foundation

\$15,000-\$34,999

Ann Taylor, Inc. ♥

Authentic Brands Group ♥

Barbara Stanton

BHI USA ♥

Carol and Robert Lapidus ♥

CIT Commercial Services ♥

David Greenstein and Stacy Haase ♥

Delta Children ♥

Emser International, LLC ♥

Gerber Childrenswear LLC ♥

Golden Touch Imports, Inc.

HDS Capital LLC

Jewish Community Federation of San Francisco, The Peninsula, Marin and Sonoma Counties ♥

Kahn Lucas Lancaster, Inc. ♥

Kaltex America

KIDBOX ♥

Kleinman Family Foundation

Lisa Gurwitch ♥

Newmark Grubb Knight Frank ♥

Pryor Cashman, LLP ♥

PVH Corp. ♥

Ralph Lauren ♥

Ross Stores ♥

RSM US LLP ♥

Segal Family Foundation

Skadden, Arps, Slate, Meagher & Flom

T.R. Designs, Inc./Six Lincoln LLC

Tapestry ♥

The Beverly Foundation ♥

The Community Foundation of North Louisiana ♥

The Doneger Group ♥

The Grayson Foundation ♥

The Joester Loria Group, LLC ♥

Thomas & Agnes Carvel Foundation ♥

Tiffany & Co.

UBM/Informa ♥

United Legwear & Apparel Co. ♥

Wacoal America, Inc

\$10,000-\$14,999

Anonymous (1)

Alliance Bernstein L.P. ♥

Byer California ♥

Capital One

Carole Hochman ♥

Elsie P. van Buren Foundation

Haddad Brands ♥

Henry Sutton

Karen Bromley ♥ ★

Keller Williams Realty International

Maria Montañó and Bill

Longworth

Meenu Creation

MMG Advisors / Allan J and

Bernadette Ellinger ♥ ★

Morgan Stanley Global Impact

Funding Trust ♥

Peerless Clothing International

Publix Super Markets Charities ♥

Qatar Airways Group Q.C.S.C.

Randa Corp. ♥

RoseMarie Bravo

Saks Incorporated Foundation

State Street Global Advisors

The Barry S. Sternlicht Foundation

YourCause, LLC ♥

\$5,000-\$9,999

Anonymous (1)

1199/SEIU United Healthcare Workers

Adam Beder

Ashley Giordano

Asprey / The Khaitani Foundation

Babyfair, Inc.

Bessie Cai ♥

BNY Mellon Charitable Gift Fund

Box of Rain Foundation ♥

Brian Harper

Carole Postal ♥ ★

CBIZ MHM, LLC ♥

Cheryl Levesque

Concorde Apparel, LLC Scranton

Hansoll Textile Ltd.

Hebe Schecter

Israel Discount Bank of New York

Itochu Prominent USA ♥

Jewish Communal Fund ♥

Jewish Federation of Metropolitan Chicago

Jewish Foundation of Greensboro ♥

Jockey International, Inc.

John and Laura Pomerantz ♥

Joseph Shamie ♥

Joshua Herrendorf

Kaltex

Katherine Gold

Kelly Cobb

Lee Wattenberg

Louis and Adele Shamie

Mark and Gloria Levenfus ♥

Marriott-Westin ♥

Matthew Waller

Merit Tat International Ltd.

Michael Goldberg ♥

Michael Setola ♥

Michele Horowitz

Network for Good ♥

Pan Pacific Co. LTD

Paula Bennett

Proskauer

Richard Darling

Robert Kaplan

Robert S. Kaplan Foundation ♥

RPT Realty

Rubin Family Foundation

Spotlight Licensing ♥

The Negri Foundation

Trimfit, Inc.

Turner Broadcasting System, Inc. ♥

Walmart ♥

Webster Bank ♥

Wells Fargo Capital Finance ♥

William Shutzer



2019 FINANCIAL DONORS

\$3,000-\$4,999

Anchin, Block & Anchin LLP ♥
Catalina Charitable Foundation
City National Bank
Donald Kent ♥
Donna Leonard
Edward Hertzman ♥
Fidelity Charitable Gift Fund ♥
Fieldpoint Private Bank & Trust ♥
Gary and Susan Simmons ♥♻️
Jason Mostofsky
Kathleen and Taylor Gray
Kenneth Nisch
Lisa Friedman
Megan Berry
Michael Sacco ♥
Morris Dweck
Patti Hester
Sami Souid
Sills Cummis & Gross P.C.
Thomas Sharpe ♥
Wells Fargo Bank
William Susman

\$1,000-\$2,999

Anonymous (6)
4G Aesthetics, LLC
ABC-Amega
Admirals Cove Foundation ♥
Amber Munding and Dana
Glaeser
American Endowment ♥
Foundation
America's Charities - Distribution
Account/CFC ♥
Arnold & Porter Kaye
Scholer LLP ♥
Better Home Plastics
Bob Siner
Brittany Wallace
Cindy Levitt ♥
Clifford Fischer
Coach ♥
David DePaolis
David Rievman ♥
Davis & Gilbert LLP ♥
Diana Friedman ♥
Dona Bela Shreds
Easy Spirit
Elisa McDermott
Ellen Milberg
Emily Olah ♥
Express Trade Capital
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Company, Inc. ♥
Gina Group LLC
Hafize Erkan
Handcraft Mfg. Corp ♥
Heather McRay
Heather Mee ♥
High Point Academy
Ian Karr



Jacqueline Holmes ♥
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James Lillie
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Jennifer Rossini
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Julia Magrone
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Lori Mitchell-Keller
Lynee Hastings
Maguire/Maguire, Inc. ♥
Mark Feldstein
Marshall Mizrahi
Maura Regan
Melissa Jochim
Michael Harris
Morgan Stanley ♥
Mustard Seed of Central Florida
Norman Green
Pete Yoder ♥
Raisa Gasparian

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Labbanz
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Stephen Sadove ♥
Steven and Susan Hailey ♥
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Susan McLain ♥
SysArc, Inc. ♥
The Benevity Community Impact
Fund ♥
The Northern Trust Company
Thomas and Leslie Fine ♥
Todd Kahn ♥
Tory Burch Foundation
Turn on Products, Inc.
Vanguard Charitable ♥
Wendy Selig-Prieb
Xavier High School ♥

\$500-999

Anonymous (1)
Abby Kohnstamm
Accessories Council ♥

Alta Asmar
Andrew Pek
Anthony Pogodzinski ♥
Arlee Group Home Fashions
AXA Foundation ♥
Barbara Garman
Barbara Meislin ♥
Brighthouse Financial
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Cherry Kids ♥
Crys Ippolito
Cynthia Hart ♥
Dawn Zier
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Lawrence Mason
Marc Mastronardi
Margot Milberg
Marla Ginsburg
Martin Gubb
Marianne Gris
Massimo Ferragamo
Maura Kelly
Meg Crofton
Michelle Cheung
Milou Gwyn and Michael
Rowson ♥
New Alternatives for Children ♥
New York Disaster Interfaith
Services
Paul Calamita
Paul Miller ♥
PayPal Giving Fund ♥
Premier Consulting Partners, LLC
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Rick Albert
Robert Hurley ♥
Romney Jacob
Sandra Wong
Silver Brick
Steve Shiffman
Susan Wheeler
Terry and Debra Trofholz ♥
Thomas Gingras ♥



2019 FINANCIAL DONORS

\$200-499

Anonymous (4)
 Abbee Lynn Phillips
 Alissa Michelin Nierenberg
 Aliza Rosen
 Amanda Goldfarb
 American Apparel & Footwear Association
 Amy Gremelspacher
 Andrea Eliscu
 Andrea Kantor ♥
 Andrea Moore
 Andrew Jones ♥
 Ani Hovanessian
 Ann MacCarthy
 Annette Respach
 AT&T United Way/Employee Giving Campaign
 Barbara Toback ♥
 Beth Tractenberg
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 Bradley Eckhart
 Bright Funds Foundation ♥
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 Gena Sands ♥
 Geraldine Goldberg
 Gretchen Hohenstein



Gretchen Quinn
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 Javier Carreras ♥
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 Jenna Grippio
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 Joan Carson
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 Mark Newsum
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 Marvin Jacobs
 Mary Jo Pile
 Mary Trimble ♥
 Matt Nastos
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 Michele Smith
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 Michelle Pearlman
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 Paul O'Neill
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Rainey Mancini
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 Regitze Christensen
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 Richard Markee ♥
 Richard Petree
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 Robin Lewis
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 Sarah Nannery
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 Steven Dowe
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 Susan Mandelker
 The Bank of America Charitable Foundation ♥
 Travelers
 TRUIST
 Valerie Hillman
 Victoria Engel ♥
 Vincent Gallegra ♥
 Walter Melvin Architects
 Wayne Gilbert and Diane Sklar ♥
 Westport Corporation
 Yelitza Rocha-Suarez
 Zach Strohmeier ♥

We have made every effort to accurately list the cash donations made in 2019. If your name has been mistakenly left off this list, please email us at contact@delivering-good.org.

Grants from the following foundations helped support Delivering Good in 2019:

Anonymous
 Box of Rain Foundation
 Claude Worthington Benedum Foundation
 Edyth Bush Charitable Foundation
 Macy's
 Publix Super Markets Charities
 Segal Family Foundation

The Beverly Foundation
 The Community Foundation of North Louisiana
 The Countess Moira Charitable Foundation
 The Grayson Foundation
 The Toy Foundation
 Thomas & Agnes Carvel Foundation

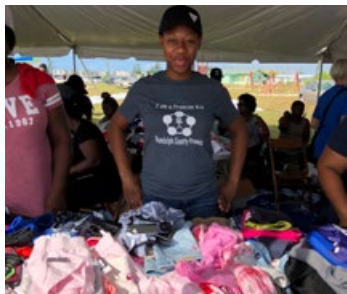
2019 PRODUCT DONOR HIGHLIGHTS

Delivering Good receives new product donations from hundreds of companies in the fashion, home, children's and consumer products industries and distributes them to help people in need. The gift of new product provides hope, dignity and self-esteem to families and individuals facing daily challenges and those recovering from disasters. Additionally, Delivering Good provides a charitable and sustainable solution for companies with excess product.

- In 2019, more than 400 companies donated new merchandise to Delivering Good.
- 11.4 million units of useful product was distributed through our network of community partners.
- The total value of the 2019 product donations was \$135,859,880.

Retail Product Programs

In 2019, Delivering Good's key programs to secure product donations from national retailers included a partnership with Carter's, which expanded the reach and size of its charitable impact, providing 638,942 units of product valued at a total of \$4,544,104. We also continued our longstanding partnership with Burlington to match coats during the winter season to community partners in selected communities across the country.



2019 Disasters

Delivering Good's response to disasters in 2019 included aid to the Bahamas and southeastern United States coast following Hurricane Dorian, relief for floods in the American Midwest, and a partnership with The Toy Foundation to provide gifts to underserved children in the wake of disaster and deprivation. In November, members of the Delivering Good board and friends of Delivering Good traveled to Freeport, Grand Bahama on a service trip. There, we delivered over \$1 million of new product to help communities rebuild in the wake of Hurricane Dorian.



Toys Across America

Delivering Good and The Toy Foundation are proud of the success of our Holiday Toys Across America campaign. In 2019, we worked to make sure that kids in need celebrate the holidays in style—with new toys! We distributed toys to kids in need in all 50 states and Washington D.C. in time for the holiday season.

2019 PRODUCT DONORS

Delivering Good provides manufacturers and retailers with an efficient way to use new, excess product to give back to society. The donated merchandise helps people affected by poverty and disasters around the world and throughout the United States. The companies listed below generously donated product in 2019. To learn more about donating merchandise to help people in need, please [CLICK HERE](#).

#

10th Magnitude
2xist
3ivewell

A

A to Z Child Care & A and J Apparel Corp.
Adiff
Adjimi Apparel Group
Aero OpCo, LLC
AFG International Product, Inc.
Aguilar Gardens, Inc.
Alfred Hedaya
Alison Wong
Allyn Seidman Communiactions, Inc.
Alternative Apparel
Alvarado Mills
American Eagle Outfitters, Inc.
American Essentials
American Girl/Mattel
Ampac Resources
aNb Media
Anew Legwear, LLC
Angelcare Baby
Ann Taylor
Ann Williams Group
Anonymous
Apache Design
App Group, Inc.
Artsana USA
Authentic Brands Group, LLC.
Avanti Linens
Ayablu, Inc.

B

Baby Bjorn, Inc.
Baby Monsters
Badger Basket
Bamboo Pillow
Barnes & Noble
Baroque USA (MOUSSY)
Basic Fun Inc.
Bbase International Design
Beaba USA
Beba Bean
Bebitza Pty Ltd.
Behrman Communications
Béljoy
Bellisumo Uomo
Berkshire Fashion
Bernette Textile Co, LLC
Beyond Words Publishing, Inc.
Bioworld Merchandising, Inc.
Bivona & Company
Blue Sky The Color of Imagination, LLC
Bombas

Bone Marrow & Cancer Foundation
Books to Bed, Inc.
Borders Unlimited
Brandgenuity
Brands Unlimited, LLC
Bratskeir & Company
Bravado International Group
BreathableBaby
Britax Child Safety, Inc.
Bueno
Buffalo Center for Arts and Technology
Bullied at the Dog Park
Bundle of Dreams
Burlington Stores, Inc.

C

C3 Presents
Caddie Resort Collection
California Design Den, Inc.
Carswell Greenfield & Kunstler
Carter's, Inc.
Cartoon Network Enterprises
Casper Sleep
Castlewood Apparel Corp.
Cathy Wills
Ceba Baby
Centric Brands
CHF Industries
Child Craft
Children's Apparel Network
CHUX Print
City Threads
Classy Bride, Inc.
Club Monaco
Colgate Mattress Atlanta Corp.
Collection 18
Concept One Accessories
Concorde Apparel Co., LLC
COVU Clothing Inkourage, LLC
Cuddl Duds
Cuento de Luz

D

D.F.A. New York, LLC
Damask, LLC
David Hedaya
David Lerner New York
Delta Children
De Well Container Shipping
Diane von Furstenberg Studio
Diego Binetti Inc.
Digital Cell, LLC
Divine Baby
DLS Outfitters, Inc.
Doe A Dear, Inc.
Doodle Pants
Dormify, Inc.

Douglas Company, Inc.
Dower & Associates, LLC
Dress Barn

E

EDPA USA, Inc.
Elizabeth Allen Atelier
Emerson Clothing Co
EnVogue International, LLC
ESP Solutions, Inc.
Exxel Outdoors
Ezra Hedaya

F

Fabric to Finish, Inc.
Fantasia Accessories, Ltd.
Fashion Avenue Knits
Finish Line Youth Foundation
Finn and Emma
Flex Flo USA
Flexport
Flywheel Sports
Fortis Design, Inc.
Fortrend Group
Frame LA Brands
Franco Manufacturing Company, Inc.
Freewear Fashion, Inc.

G

Gabriel Brothers, Inc.
GAP, Inc.
Gerber Childrenswear, LLC
Gerson & Gerson
Ghenet Enterprises, Ltd.
Gigamic
Gigi Ri
G-III Apparel Group
Gina Group, LLC
Gina Schinelli
Givaudan
Global Brands Group
Goldbug, Inc.
Golden Touch Imports, Inc.
Grace Home Fashions
Grey Matter Concepts
Grossman Marketing Group
Ground Up International, LLC
Groupe, Inc.

H

Haddad Brands
Handcraft Mfg. Corp
Hanesbrands Inc.
Happy Socks
Hauck
HAVEN Children
He or She Inc.
Hero New York
High Point Design, LLC

Hot Topic
Howler Brothers
Hudson's Bay Company
HYP Intimates/Hats

I

IDG Communications, Inc.
IKEA
In Mocean Group
Innovent, Inc.
InTandem Promotions
In the Present
Informa
Intradeco Apparel
Isaac Morris Limited
It's You Babe, LLC
ITC Accessories

J

J.W.E., Inc.
Jack Hedaya
Jakks Pacific
Jamie Rae Hats
JÄSÖN® Natural Products, Inc.
Jazwares, LLC
J Brand, Inc.
Jeffrey Home, Div of P. Kaufmann
Jerry Leigh of California, Inc.
JetBlue
Jockey International, Inc.
Johnny Vacay, LLC
Joovy, Inc.
Juratoys US
Justice

K

K&G Fashion Superstore
Kaltex America
Kassatex, Inc.
Kevin Flanagan
KicKee Pants
KIDBOX
Kids Preferred, LLC
Kizingo
Klear Vu
Kleinfeld
KMH Creations, LLC
Knoxville Solar
Kolcraft Enterprises, Inc.
Komar
Kool-Baby.com
Krazykat Sportswear, LLC

L

Lamour
Lauer Enterprises, Inc.
Leap Year Publishing, LLC
Legends
Lenor Romano, LLC
LF Distribution Holding, Inc.



2019 PRODUCT DONORS

LF Sourcing (Millwork), LLC
Licensing International
Liebmans
Lifeworks Technology Group, LLC
Liles Clothing Studio
Lines of Denmark
Linum Home Textiles, LLC
Little Fashions Boutique, LLC
Little Me (A Division of Mamiye Brothers Inc)
Live Nation Merchandise
Livie and Luca
LofTex Home, LLC
Lola
Louis Vuitton
LouLou Lollipop
Love n Care
LT Apparel Group
Lucky Brand Dungarees, LLC

M
M. Hidary & Company, Inc.
Mad Dog Concepts
Made & Mastered
Madison School & Community Recreation
Maggie Stern Stitched
Majesty Brands
Mama Moon Boutique, LLC
Mamiye Brothers, Inc.
MAM USA
MANDU inc / Zutano, Inc.
Maran, Inc/Squeeze
Marc Fisher Footwear
Marine Layer
Marlyn Schiff, LLC
Marquee Brands
Marriott International
Marshallton Triathlon Festival, Inc.
Maurices
MBI, Inc.
Meijer, Inc.
Miku, Inc.
Milestone 2, LLC
Mill42
Molly US Corp
monellie, LLC
Montasy Comics NYC
Moonlight Slumber
MS Disenos
Multimedia Plus
Munchkin, Inc.

N
Nancy Markert & Associates, Inc.
NANO
National Basketball Association
Naturepedic
Nautica
NBCUniversal Media, LLC
Nemcor, Inc.
New Sega Home Textiles

Nex-Xos Worldwide, LLC
Nicepipes Apparel
Noni Bee
NOTED
nuyu
NYC Alliance
NYDJ Apparel, LLC

O
Oliver Thomas
Olivia Gatwood
Operation Compassion
Operation Warm
Origin8 Studio, LLC
Outerstuff, LLC

P
Passion to Love and Care Ministry, Inc.
Pastourelle, LLC
Patagonia
Pat Nardella
Paul Wilmot Communications
Peerless Clothing International
Pello
Pepper's Closet, LLC
Perry Ellis International
Peterdasani, LLC
Pierce Mattie Communications
Planet Sox/Centric Brands
Popular Playthings
Ppi Construction
Primark
ProAmpac
Profitero
Progressive Promotions
Pro Player
PVH Corp.

Q
Qatar Airways Group Q.C.S.C.

R
R & O Design, Inc.
Ralph Lauren
Randibags
Raw Brands
Real Capital Analytics
Reform Clothing
Regal Lager, Inc.
Regent Baby Products Corporation
Renfro Corporation
Re-play
Reunited Clothing
Revise Clothing
Revman International, Inc.
Richer Poorer
Rizzoli International Publications
RockHound Apparel
Rouso Apparel Group
Rubie's Costume Company, Inc.

S
Saint James
Saks Fifth Avenue
Sally Miller
Salty, Inc.
Scholastic Book Fairs
School Specialty
Self
Sensual Inc.
Shalom International corp
Shawnee Alliance Church
Sigvaris Group
Silver Buffalo LLC
Silvergate Media
SIS Bank
Skip Hop
Smiling Button, Inc.
Sock Club
Soula, LLC
SoulCycle
Sourcing Journal
Soxland International, Inc.
Squishable.com, Inc.
Srushti Linens
Stephanie's
Storiarts
Storkibaby
StyleLoveLiving
Sugarcube International, Inc.
Summit Golf Brands
Swat Fame Inc.

T
Tailored Brands
Tall Order Consulting
Tapestry, Inc.
Taste Beauty, LLC
Ted Baker
Ten Square, Inc.
Teri Lingerie, LLC
Textiss USA, Inc.
Tharanco Lifestyles, LLC
The Accessory Collective
The Baby Comfort
The Boys, LLC
The Estee Lauder Companies, Inc.
The Joester Loria Group
The Kids Company
The Learning Journey International, LLC
The Lemon Cabana
The Little Bra Company
The Northwest Company
The Toy Foundation
Tiger Capital Group
Toby Kleinhandler
Topson Downs
Torrid, LLC
Tory Burch Foundation
Totes Isotoner
Toys "R" Us
Tracy Davison

Trident Global
TRU Kids Brands, Inc.
TTI Global Resources
Tuxedo by Sarno

U
Under Armour
United Legwear & Apparel Co.
Universal Athletic
USPA Accessories

V
ViacomCBS
Victoria's Secret
Vince, LLC
Vionic Group, LLC

W
Wacoal America, Inc.
Walt Disney Studio Home Entertainment
We Are Alexander
Wee Ones, LLC
WestPoint Home, LLC
Westport Corporation
Westwood Design
WeWork
Whisbear
WiseWorld Market
Woven Workz

X
Xavier High School

Y
Yoka Showroom

We have made every effort to accurately list the product donations made in 2019. If your name has been mistakenly left off this list, please email us at contact@delivering-good.org.

AUDITOR'S LETTER



Independent Auditors' Report

The Board of Directors Delivering Good, Inc.

We have audited the accompanying financial statements of Delivering Good, Inc. (the "Organization"), which comprise the statement of financial position as of December 31, 2019 and 2018, and the related statements of activities, functional expenses and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Delivering Good, Inc. as of December 31, 2019 and 2018, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

PKF O'Connor Davies, LLP

June 17, 2020

PKF O'CONNOR DAVIES, LLP
20 Commerce Drive, Suite 301, Cranford, NJ 07016 | Tel: 908.272.6200 | Fax: 908.272.2416 | www.pkfod.com

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FINANCIAL STATEMENTS

Statement of Financial Position

	December 31,	
	2019	2018
ASSETS		
Cash	\$ 1,604,557	\$ 2,501,195
Accounts receivable	2,149,570	1,340,193
Prepaid expenses and other assets	68,223	27,459
Restricted cash	67,014	67,014
Investments	527,551	-
Property and equipment, net	31,346	61,218
Endowment investments	863,697	-
	<u>\$ 5,311,958</u>	<u>\$ 3,997,079</u>
LIABILITIES AND NET ASSETS		
Liabilities		
Accounts payable and accrued expenses	\$ 265,972	\$ 433,252
Deferred rent	24,231	63,444
Loan payable	5,025	11,455
Total Liabilities	<u>295,228</u>	<u>508,151</u>
Net Assets		
Without donor restrictions	2,376,596	2,333,483
With donor restrictions	<u>2,640,134</u>	<u>1,155,445</u>
Total Net Assets	<u>5,016,730</u>	<u>3,488,928</u>
	<u>\$ 5,311,958</u>	<u>\$ 3,997,079</u>

Statement of Activities

	Year Ended December 31,					
	Without Donor Restrictions	With Donor Restrictions	2019 Total	Without Donor Restrictions	With Donor Restrictions	2018 Total
SUPPORT AND REVENUE						
Contributed merchandise, in-kind	\$ 135,859,880	\$ -	\$ 135,859,880	\$ 184,271,673	\$ -	\$ 184,271,673
Contributed professional services, in-kind	85,423	-	85,423	92,635	-	92,635
Contributions	1,190,913	1,644,895	2,835,808	1,010,120	1,155,445	2,165,565
Disaster relief support	20,803	138,026	158,829	550,051	-	550,051
Special events, net of direct costs of \$430,232 and \$522,974	1,468,678	-	1,468,678	1,676,143	-	1,676,143
Investment return, net	29,680	63,697	93,377	1,011	-	1,011
Other	39,500	-	39,500	12,598	-	12,598
Net assets released from restrictions	361,929	(361,929)	-	309,236	(309,236)	-
Total Support and Revenue	<u>139,056,806</u>	<u>1,484,689</u>	<u>140,541,495</u>	<u>187,923,467</u>	<u>846,209</u>	<u>188,769,676</u>
EXPENSES						
Programs	137,776,017	-	137,776,017	186,592,958	-	186,592,958
Management and general	503,676	-	503,676	462,513	-	462,513
Fundraising	734,000	-	734,000	660,143	-	660,143
Total Expenses	<u>139,013,693</u>	<u>-</u>	<u>139,013,693</u>	<u>187,715,614</u>	<u>-</u>	<u>187,715,614</u>
Change in Net Assets	43,113	1,484,689	1,527,802	207,853	846,209	1,054,062
NET ASSETS						
Beginning of year	<u>2,333,483</u>	<u>1,155,445</u>	<u>3,488,928</u>	<u>2,125,630</u>	<u>309,236</u>	<u>2,434,866</u>
End of year	<u>\$ 2,376,596</u>	<u>\$ 2,640,134</u>	<u>\$ 5,016,730</u>	<u>\$ 2,333,483</u>	<u>\$ 1,155,445</u>	<u>\$ 3,488,928</u>



2020 BOARD OF DIRECTORS

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Founder & CEO
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President & CEO
Delivering Good

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Lifestyle
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Retail N.A.
Ralph Lauren

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Management
Disney Consumer Products
Commercialization
The Walt Disney Company

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Jason Rabin

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Steve Reiner

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Corp.
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A-Mark Precious Metals, Inc.

Eliot Rosenfield

Executive Vice President
Merchandising
Burlington Stores

Hebe Schecter

COO, Kaltex North America
President & CEO, Kaltex
America

Joe Shamie

President
Delta Children

Cari Shapiro

Group Vice President
Ross Stores

Jay Silver

Lead Managing Partner
CBIZ MHM, LLC

Haresh Tharani

Chairman
Tharanco Group

Lana Todorovich

President & CMO
Neiman Marcus Group

We acknowledge with great appreciation the service of business leaders who have recently left the board:

Marc Heller

Gary Simmons*

Jennifer Vecchio

* past chair

Pro Bono Support

The following companies have provided pro bono services to Delivering Good in 2019. We thank you for your support of people in need.

Berns Communications Group • Brian Fleisher
DxD Partners • IKA Collective • Offprem Technology
Pryor Cashman LLP • Sourcing Journal



How You Can Help

Delivering Good gives manufacturers and retailers an efficient way to use new, excess product to give back to society. Since 1985, over \$2 billion of donated product has been distributed, serving the poor and disadvantaged worldwide. To learn more about donating new product and samples to help people in need, please [CLICK HERE](#).

Cash donations to Delivering Good provide millions of dollars' worth of new apparel, home goods, toys, books and other items every year to those with critical needs. Monetary gifts and grants help support programs, logistics, coordination and freight costs. Because we are an extremely efficient organization, every \$10 donated allows us to distribute more than \$100 of new, useful product. To learn about the many ways to financially support Delivering Good, please [CLICK HERE](#).



Click on the logos above to read reviews by independent evaluators.

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@DeliveringGood is on social! Please follow us and join the conversation about #deliveringgood.

