



Position Title: Senior Manager of Nonprofit Partnerships

About Delivering Good:

Delivering Good is a 501(c)(3) nonprofit organization that provides people impacted by poverty and tragedy with new merchandise donated by retailers and manufacturers. Since 1985, Delivering Good has distributed over \$2 billion of new clothing, home goods, toys, furniture, books and other consumer products through its network of more than 800 community partners, offering hope, dignity and self-esteem to at-risk children, families and individuals. By uniting retailers, manufacturers, foundations and individuals, Delivering Good strives to help create a more equitable world where children, adults and families facing economic, medical, social and environmental challenges have useful items needed to overcome adversity and achieve their full potential.

Position Description:

Reporting to the Director of Strategic Initiatives, the Senior Manager of Nonprofit Partnerships will maintain the network of trustworthy community partners that effectively distribute production donations to people in need and manage the Delivering Good retail programs.

Responsibilities:

- Manage relationships with all community partners in the Delivering Good network.
- Ensure that community partners comply with legal and Delivering Good organizational standards for product donations.
- Responsible for reviewing all community partners' applications and supporting documentation.
- Develop and monitor Delivering Good guidelines for community partner standards and product allocations.
- Develop surveys to measure impact, developing and implementing outreach strategies to grow community partners' grant model.
- Develop, implement and evaluate the community partners programs, policies and procedures, including demonstrating qualitative and quantitative impact from product donations.
- Keep Community Partners' information updated in Delivering Good database system.
- Manage Delivering Good Retail Programs (e.g., Carter's, Burlington Coat Drive).
- Manage Delivering Good Special Projects/Programs (e.g., Toys Across America).

Qualifications:

- Passion for community service and social welfare
- Knowledge of in-kind charitable donations and non-profit rules
- Knowledge of organizational monitoring and evaluation, assessment, and oversight
- Frequent travel throughout NY Tri-state area and some travel throughout U.S.
- Desire to work collaboratively in a small team environment, combined with comfort in working with senior industry executives
- Knowledge of Salesforce and project management tools highly desirable
- Bachelor's Degree required; advanced degree desirable
- Proficiency in Microsoft Office
- Excellent written and verbal communication skills

Compensation and benefits:

Salary commensurate with experience. Attractive benefits available.

To apply, please submit your resume, together with a cover letter describing your interest in the position, to hr@delivering-good.org with the subject line: Senior Manager of Nonprofit Partnerships.

Due to the high volume of applications, we are unable to answer each submission individually. Should you be selected for further consideration, you will be contacted by a member of the Delivering Good staff.